



REPUBLIC OF SURINAME



**MINISTRY OF FOREIGN AFFAIRS,  
INTERNATIONAL BUSINESS AND INTERNATIONAL COOPERATION**

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**REQUEST FOR EXPRESSIONS OF INTEREST**

Institution: **The Inter-American Development Bank**  
Country: **The Republic of Suriname**  
Project: **Foreign Investment and Export Promotion Program**  
Sector: **Trade & Investment**  
Loan No.: **4801/OC-SU**  
Reference No.: **FIEPP-47-3CV-CI- 1.3**  
Open to: **All Interested Candidates / All Sources**  
Position: **International Trade Consultant**  
Contract duration: **18 months**  
Deadline: **June 26, 2023**

The Republic of Suriname has received financing from the Inter-American Development Bank toward the cost of the Foreign Investment and Export Promotion Program (FIEPP), project no. SU-L1056. This program is implemented by the Ministry of Foreign Affairs, International Business and International Cooperation (the Executing Agency), through an established Program Executing Unit (PEU). The Executing Agency invites all suitable and qualified candidates to apply for the position of International Trade Consultant. Candidates will be selected in accordance with the procedures set out by the Inter-American Development Bank.

**BASIC FUNCTION OF THE CONSULTANCY:**

The general objective of this consultancy is to assist the Government of Suriname in its efforts to create a dynamic, efficient, and effective set of business processes for the Suriname Investment and Trade Agency (SITA) in order to promote trade and exports.

SITA is seeking an advisor who will provide mentoring and technical support to the Director of Trade. The advisor is expected to act as a mentor/coach for the Director of Trade. The consultant will support and advise the Director of Trade on strategy, business process engineering, functions of the team, services related to the design and implementation of programs for exporters or near-exporters, trade operations, market intelligence, and access to external markets. It will also imply advice on how to engage with key national and subnational stakeholders, and to foster the interest of local companies in starting to export or increase their market diversification.

The consultant is expected to play a central role in the capacity building of the Trade team, shadowing SITA daily operations for a period of 18 months, 75% of the time with in-country presence. This process is intended to be a hands-on approach to capacity building as SITA establishes and develops its services in a progressive manner.

**QUALIFICATIONS:**

This role is an 18-month consultancy assignment, requiring availability for on-site presence for at least 75% of the consultancy period.

Specific requirements and preferred qualifications for the consultant are as follows:

- A Master's Degree in International Trade, Economics, Business, Management or field related to this consultancy.
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- At least 5 years' senior-level experience in a major IPA/TIPO running the Trade-Export programs or the whole agency.
- At least 5 years of experience in trade and export promotion.
- Has participated in Trade-Export projects in the Latin American and Caribbean region.
- A good understanding of trade policy issues affecting small states
- Experience in working with a broad range of stakeholders
- Someone dynamic, flexible, driven, and who gets the job done. Considering the closeness in which the individual will be working with the SITA management team, a conducive personality will be top priority.
- Should be a citizen of an IDB member country.

Further information including a full Terms of Reference can be obtained by sending an e-mail to the e-mail address [peu-procurement@sita.sr](mailto:peu-procurement@sita.sr)

Applications for the consultancy must be done by e-mail by submitting a Curriculum Vitae and cover letter in the English language **by June 26, 2023 before 15:00 hours Suriname Time (SRT)**.

Ministry of Foreign Affairs, International Business and International Cooperation

Attn.: Foreign Investment and Export Promotion Program  
Program Executing Unit  
Mrs. Monique Bakker, Program Manager

Address: Brokopondolaan #97, Corner Mr. Jagernath Lachmonstraat.  
Paramaribo, Suriname

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