











Examples of eligible equipment, machinery and/or services are:

-  **Irrigation equipment** such as water pumps, sprinklers and other irrigation accessories.
-  **Agriculture tools and machines** to improve production and productivity: ploughing machines, (mini) tractors, (mini) excavators, chippers, shredders (disk chippers).
-  **Minor agriculture tools** such as hoe, shovel, wheel barrow, backpack sprayers, blowers, brush cutters, etc.
-  **Greenhouse equipment** or other forms of protected agriculture farming and technology to innovate production such as hydroponics or other innovative technology.
-  **Food Processing equipment and machines** such as washers, blenders, juicers, heaters, press machines, scalable storage equipment, coolers, freezers and drying equipment, hydro pressing machines, small-scale mills, shredder machines, extruders, other processing lines and technologies, etc.
-  **Bee Keeping Equipment** and accessories.
-  **On-farm small post-harvest** and food processing equipment such as chippers, hullers, oil press, etc.
-  **Packing & labelling equipment.** Any other technology to improve the quality of the end product.
-  **Agriculture-related services for primary agriculture** production for instance tractor services for land preparation, improvement to drainage i.e. excavating services for drainage, etc.
-  **Investments supporting improved processing** and value addition through collective selling, improved processing, handling and storage equipment and quality assurance.

* For further details, please consult our reference list of eligible equipment.

I WAS AWARDED A SMALL GRANT IN THE PREVIOUS CALL FOR PROPOSALS. SO I UNDERSTAND THAT I CANNOT APPLY FOR A SMALL GRANT AGAIN. BUT CAN I APPLY THIS TIME FOR A LARGE GRANT, FOR EXAMPLE FOR ANOTHER PROJECT OR IN PARTNERSHIP?

No, once you have already benefited from the MGF, you are not eligible to apply for any other Grant (Small or Large) of SAMAP.

HOW TO APPLY, WHEN AND WHERE TO SUBMIT APPLICATIONS?

Applicants should collect the application forms and instructions for Small or Large Grants from the SAMAP office in person or via email. Application forms will be also available in authorized Government Offices in the Districts. Completed forms, projects and requested information should be submitted in person in sealed envelopes or via email **by March 31, 2021**.

Any application not using the correct forms, not following the instructions, missing information or submitted after the closing date will be rejected.



CONTACT INFORMATION

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LARGE GRANTS INFORMATION



WHAT IS A LARGE GRANT?

Large Grants are investments in equipment or services to a maximum of USD 300,000 to support projects in four priority value chains: fruits, vegetables, roots & tubers and non-timber forest products. Large Grant projects/business plans should clearly demonstrate that they will (i) improve quality production, processing and/or marketing; (ii) provide value addition to a product; and (iii) guarantee markets (domestic or for exports) to participant farmers.

WHAT IS A MATCHING CONTRIBUTION AND WHY IS IT NEEDED? IS IT IN CASH?

A matching contribution is the contribution of the beneficiary for the implementation of the project. This is important to ensure that the beneficiary is committed to the successful implementation and execution of the project submitted for consideration of the Matching Grant Facility (MGF). This is a mandatory requirement to be awarded a Grant. Large Grants beneficiaries should contribute **at least 50% of the total value of the Grant, from which 10% must be in cash and 40% can be in-kind**.



WHO IS ELIGIBLE FOR A LARGE GRANT, AND WHO IS NOT?

Eligible:



Organized Farmers as: Cooperatives, Farmers or Producer Associations/Organizations, Foundation



Community/Tribal Associations or Organizations



Established agribusiness/agri-food processors in formal partnerships or consortium with: Cooperatives, Farmers or Producer Associations/Organizations or Community/Indigenous and Tribal Associations or Organizations.



Established agribusiness/agri-food processors in formal alliances/partnerships with: farmers or outgrowers (organized or not). To be qualified as eligible the group of farmers or outgrowers must consist of a minimum of 10 and a maximum of 20 individual farmers/outgrowers. Groups consisting of more than 20 farmers/outgrowers, can only apply as a formally established cooperative, producer's association/organization or foundation. The individual farm size should be larger than 1 Ha for each farmer/outgrower.



Formally established partnership/consortium between cooperatives, farmers or producers' organizations or community organizations.

Not eligible:



Stand-alone applications from agribusiness/ agro-processors or an individual farmer;



Consortiums/partnerships only including agribusinesses (without Farmers).



Other: Civil servants and employees of any government organization; Non-Government Organizations (National and International NGOs); other organizations that do not operate in agriculture or agri-processing.

IF WE ARE APPLYING AS A CONSORTIUM CONSISTING OF AN AGRIBUSINESS AND A GROUP OF OUTGROWERS, DOES IT MEAN THAT TOGETHER WE CAN APPLY FOR MORE THAN USD 300.000? WHAT WILL BE THE MAXIMUM AMOUNT OR PERCENTAGE ALLOCATED FOR EACH INDIVIDUAL FARMER?

Under no circumstances the maximum value of a Large Grant should exceed USD 300,000. If a project is submitted in partnership between an agribusiness and outgrowers (organized or not) then the project should clearly identify and describe the equipment and services that will not only benefit the agribusiness, but also the individual outgrowers. The investment value of the support for each outgrower should not exceed USD 5,000. If outgrowers want to request a grant for more than USD 5,000, then they should apply as a formally established cooperative or farmer organization. Both the agribusiness and the individual outgrower should also provide a matching contribution according to the level of the requested investment.

WHAT OTHER CONDITIONS ARE NECESSARY FOR GETTING THE SUPPORT OF A LARGE GRANT?

- + **Large Grant proposals** should demonstrate how the direct investment support will improve quantity, quality and value addition in production or processing, packaging & storage, distribution and marketing.
- + **Large Grant investment proposals** should be innovative, market driven, strengthen the capacities of farmers (organized or not) in building clusters/ network linkages in priority value chains or contract schemes to increase volume, and improve market impact.
- + **The Large Grant investment proposal** clearly identifies and guarantees a market/buyer for participating farmers (organized or not) in the partnership.
- + **The investment proposal** should be technically and financially sound and demonstrate financial returns to the level of the required investment.

WHY DO LARGE GRANTS HAVE TO DEVELOP AND SUBMIT A BUSINESS PLAN?

Large Grants are projects that are more complex and often require larger investments. Those investments need a very solid technical and financial justification and a plan to ensure that the beneficiaries of the large grant have a clear idea on how to make the identified market opportunities more profitable. A Business Plan is a tool that will help the applicants of a Large Grant to describe in detail their project and to provide the technical and financial information that is necessary for a comprehensive evaluation of the merits of the business proposal. It will enable an assessment if the investment requested makes both technical and financial sense.

CAN SAMAP PROVIDE SUPPORT TO PREPARE MY BUSINESS PLAN? IF SO, WHAT IS THE PROCESS FOR REQUESTING IT?

- + Yes, SAMAP can facilitate the assistance and support by assigning a resource person to assist in the formulation of your Business Plan. The assistance will be upon request.
- + The first step is to contact the SAMAP office (see information on the last page) to submit your request for support and get further detail information about the process.
- + Please be aware that in this process, the ultimate responsibility of the formulation and quality of the project is still with the applicants. SAMAP will not develop any project on behalf of the applicants.

WHAT KIND OF EQUIPMENT AND SERVICES ARE SUPPORTED THROUGH THE LARGE GRANTS? CAN I APPLY FOR A BOAT OR CASH?

No, boats and other equipment that are not directly used for agriculture production or agri-food processing are not eligible for a Large Grant. In addition, land acquisition or infrastructure costs to build storages or offices are not allowed. The MGF does not provide cash.